

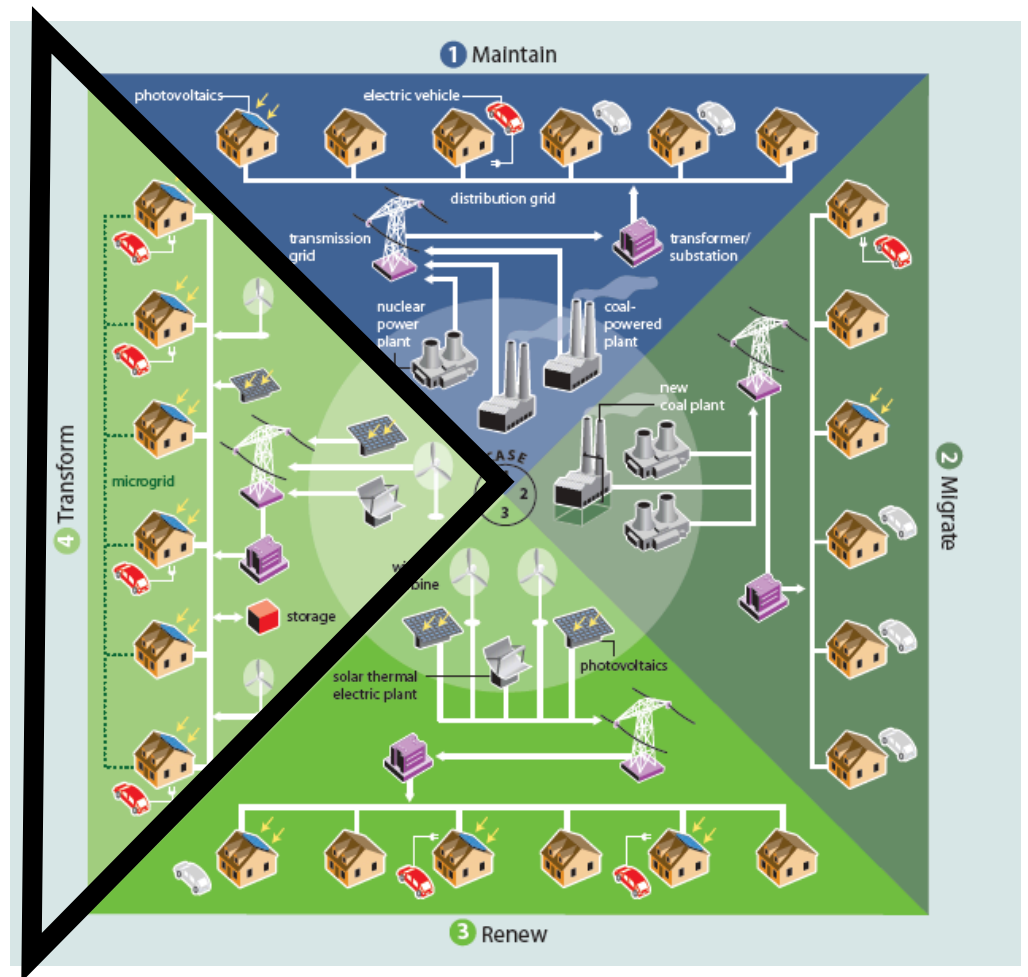
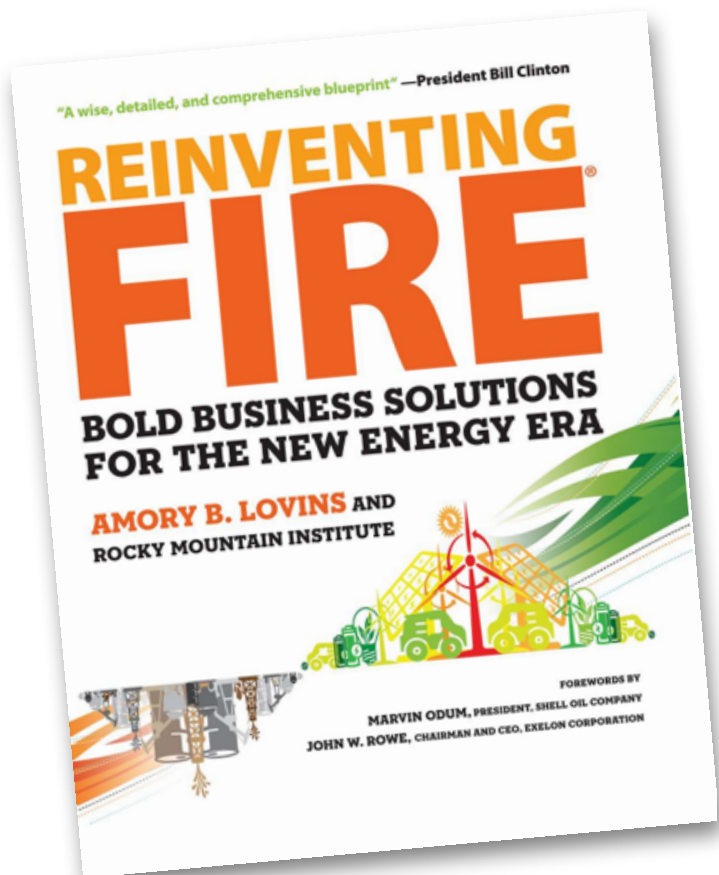


EXPLORING THE COSTS AND VALUES OF DISTRIBUTED RESOURCES

MINNESOTA DG WORKSHOP
OCTOBER 11, 2012

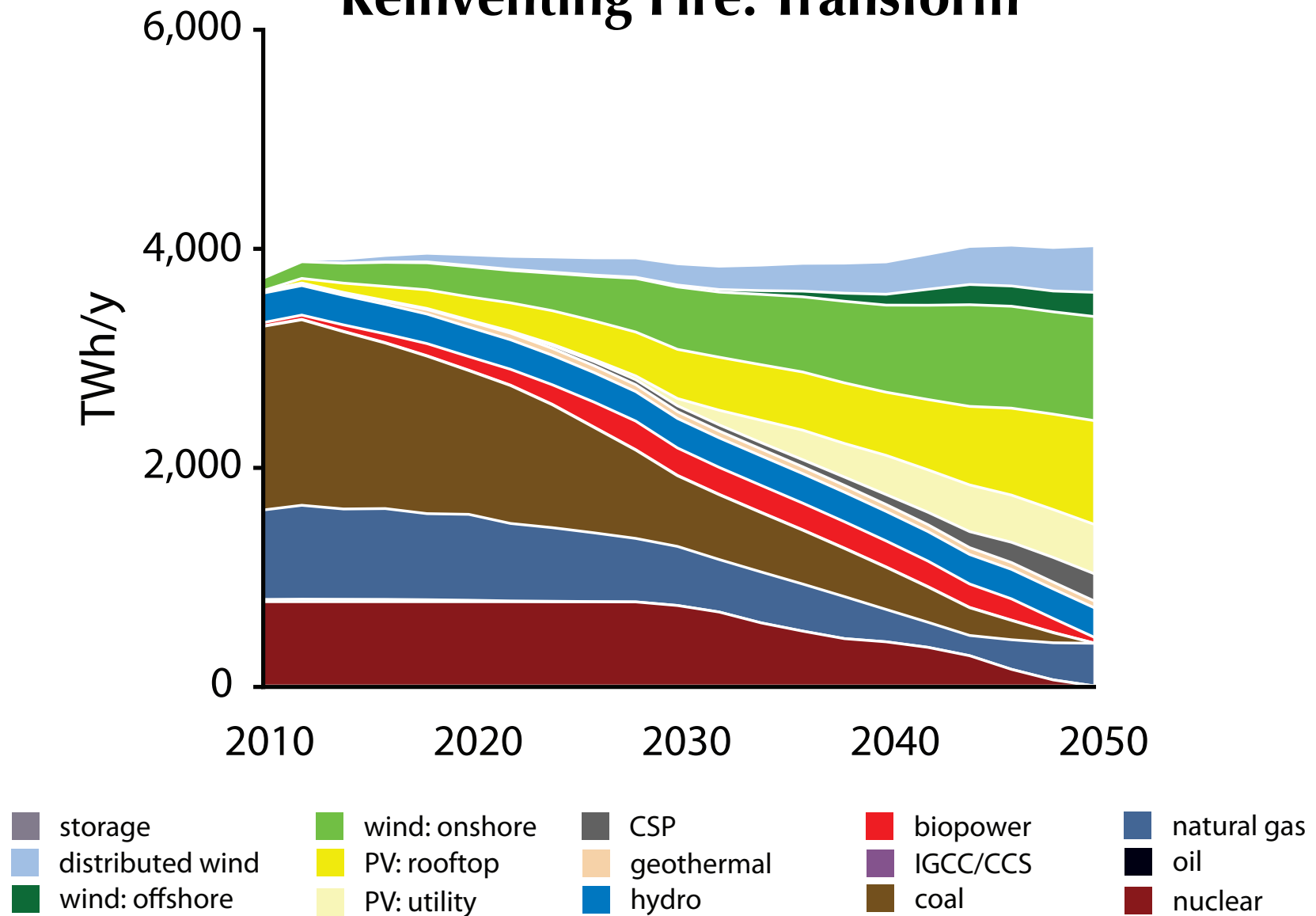
LENA HANSEN, PRINCIPAL
LHANSEN@RMI.ORG

REINVENTING FIRE: RMI'S VISION AND STRATEGIC FOCUS



REINVENTING FIRE ENVISIONS A TRANSFORMED ELECTRICITY SYSTEM BASED ON EFFICIENCY, RENEWABLES, AND DISTRIBUTED RESOURCES

Reinventing Fire: Transform





Utilities



better place



Technology Companies

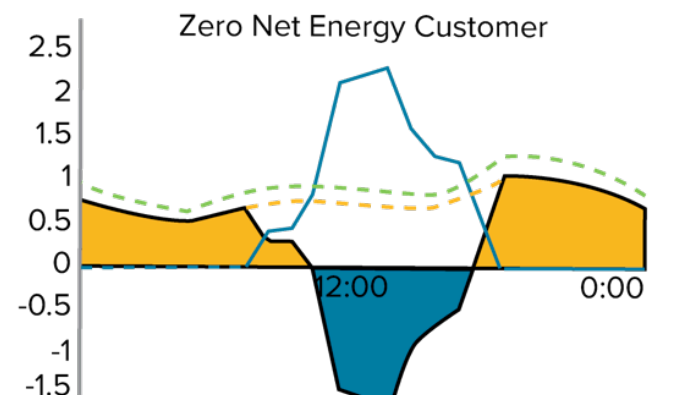
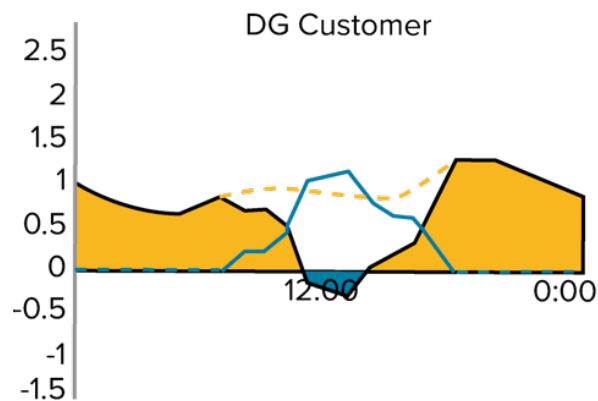
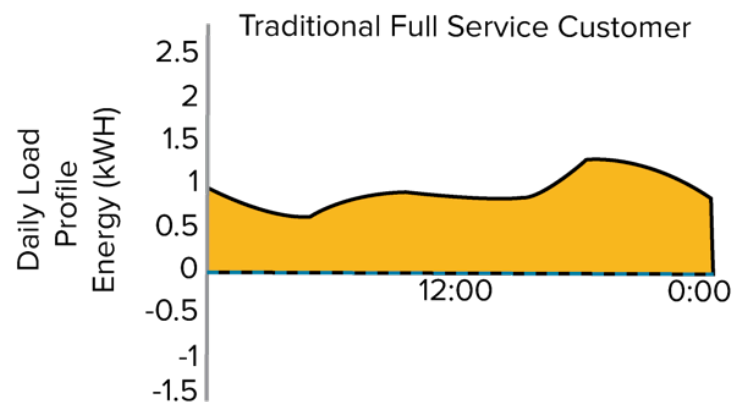
Government & Regulators

Customers & Advocates

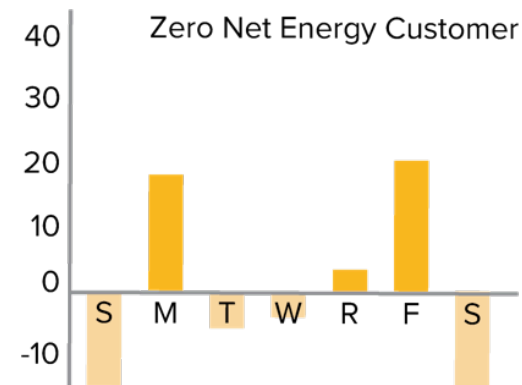
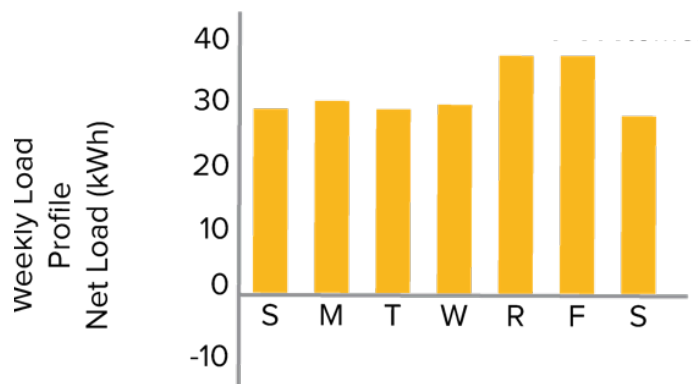


Given current regulatory and institutional structures, distributed resources result in important misalignments between actors

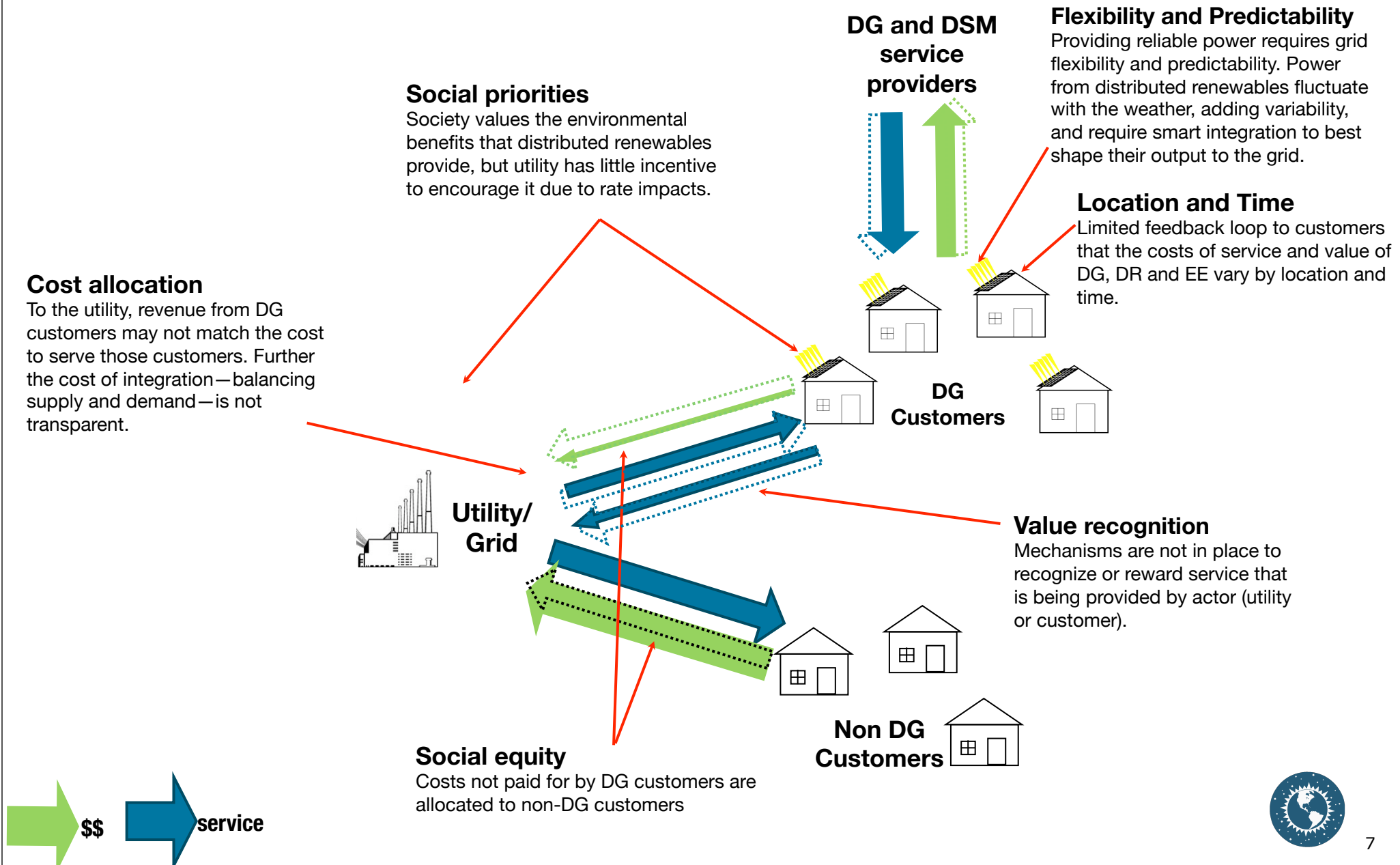
CUSTOMERS WITH DISTRIBUTED GENERATION DIFFER IN THEIR SERVICE NEEDS FROM FULL-SERVICE CUSTOMERS



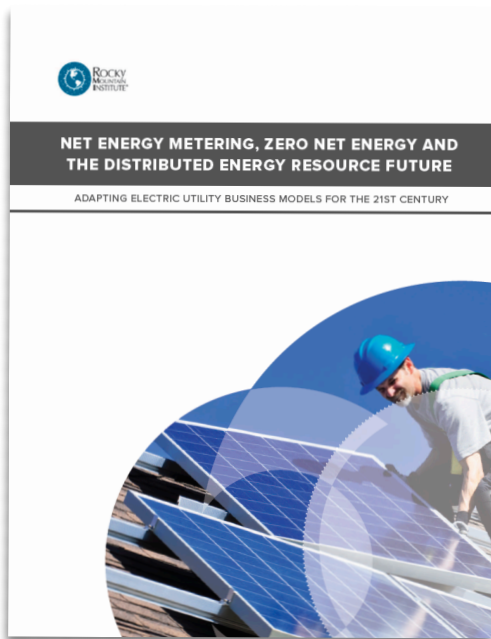
- - - - - Original Demand
 - - - - - Demand After Efficiency
 — Net Load
 — Generation



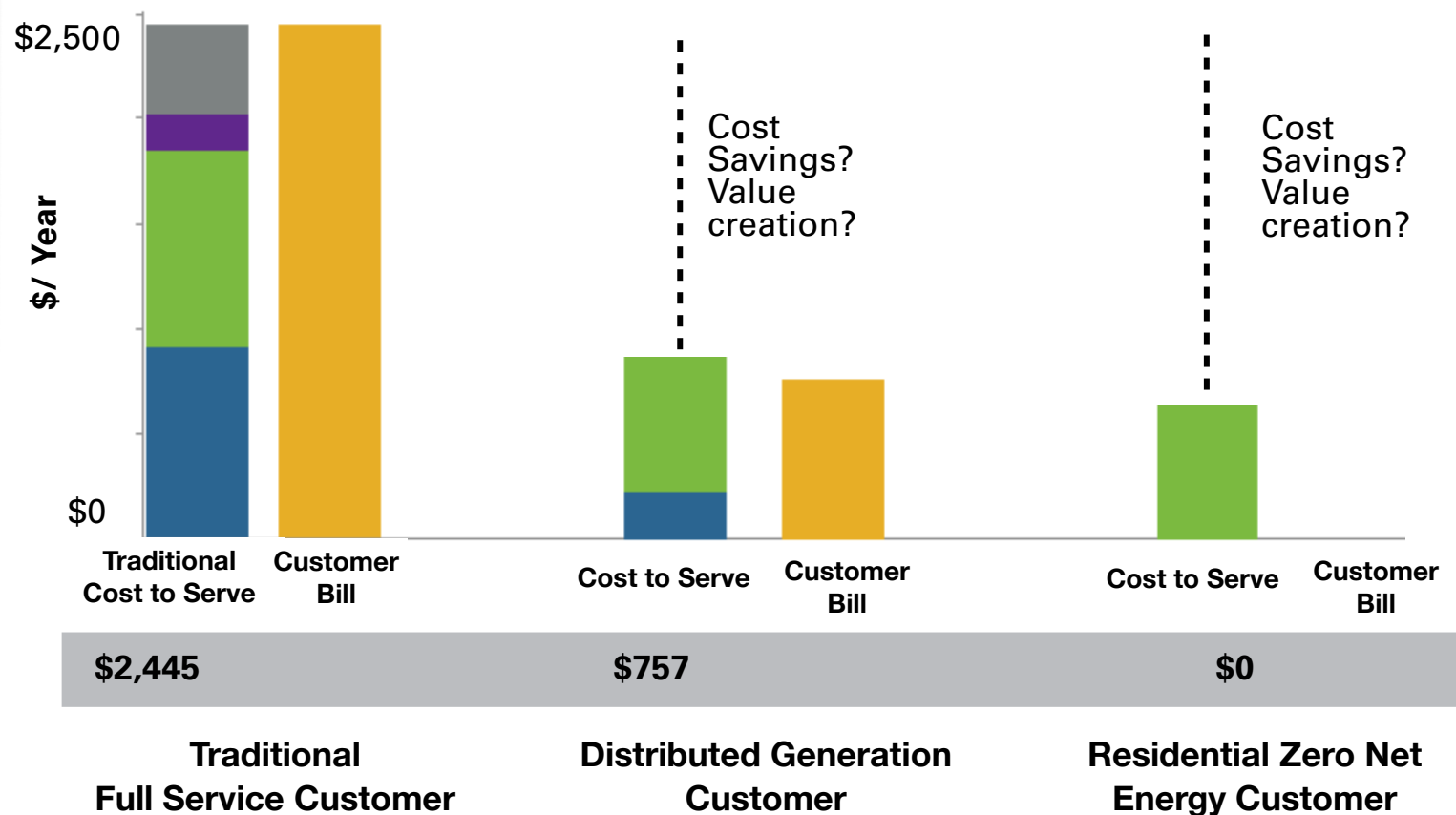
IF LEFT UNADDRESSED, THE DISCONNECT BETWEEN SERVICE AND VALUE FLOWS WILL CREATE MISALIGNED INCENTIVES



THESE MISALIGNMENTS ARE COMING TO A HEAD IN CALIFORNIA—IMPORTANT TO FOLLOW, BUT BEWARE OF TRANSLATING TO OTHER PLACES TOO LITERALLY



Illustrative Impacts Under Current Rate Structures

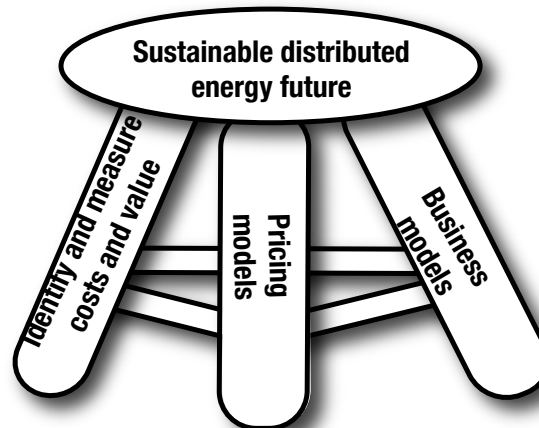


Generation Cost
 Distribution Cost
 Transmission Cost
 Other Costs



TO FIND A SUSTAINABLE PATH FORWARD, THREE RELATED ISSUES MUST BE ADDRESSED

Accurately identify and evaluate the costs and values of distributed resources

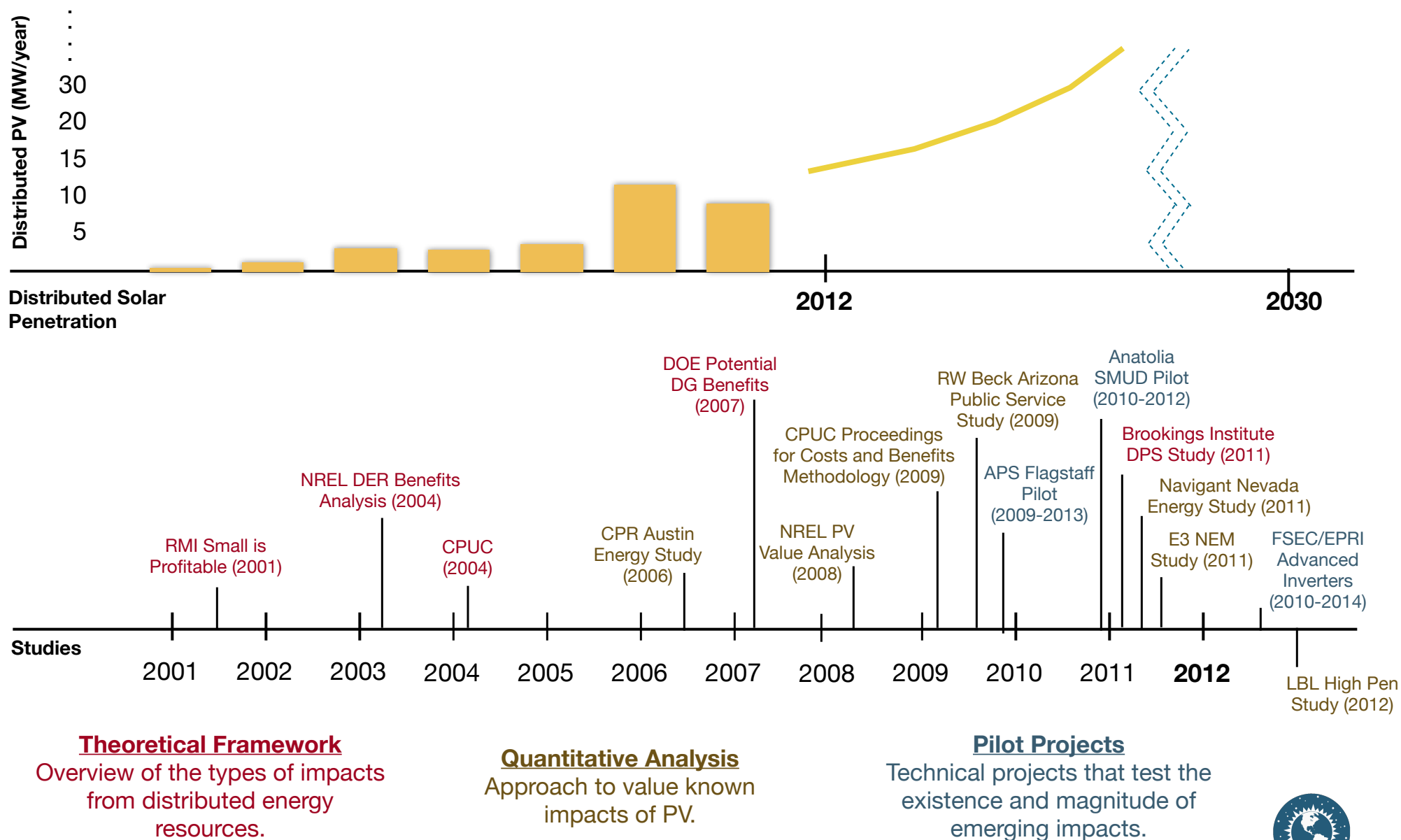


Remedy misalignments through sustainable pricing models

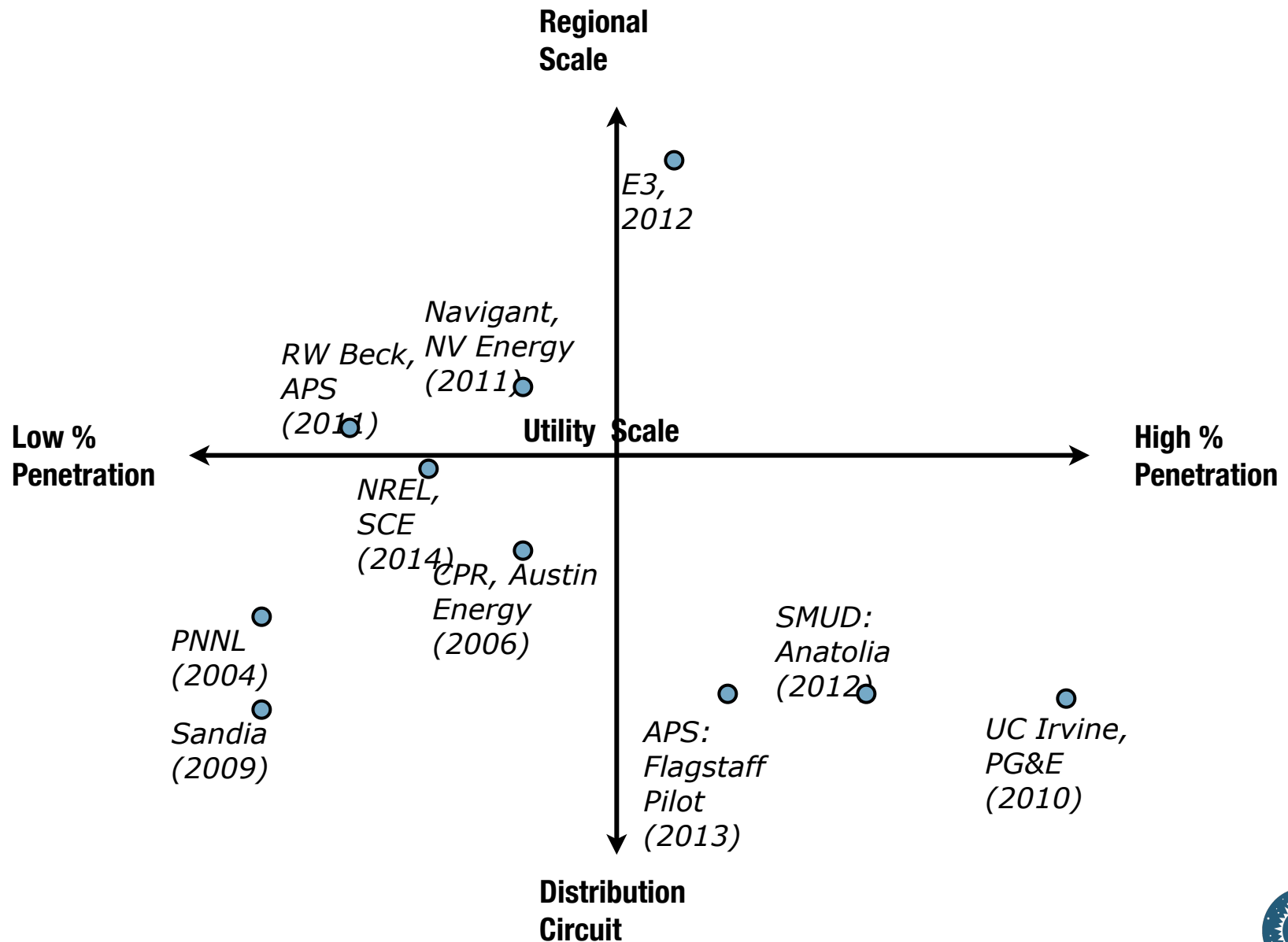
Adapt utility business models to create and sustain value

The costs and values of distributed resources are actively being explored, but important gaps remain

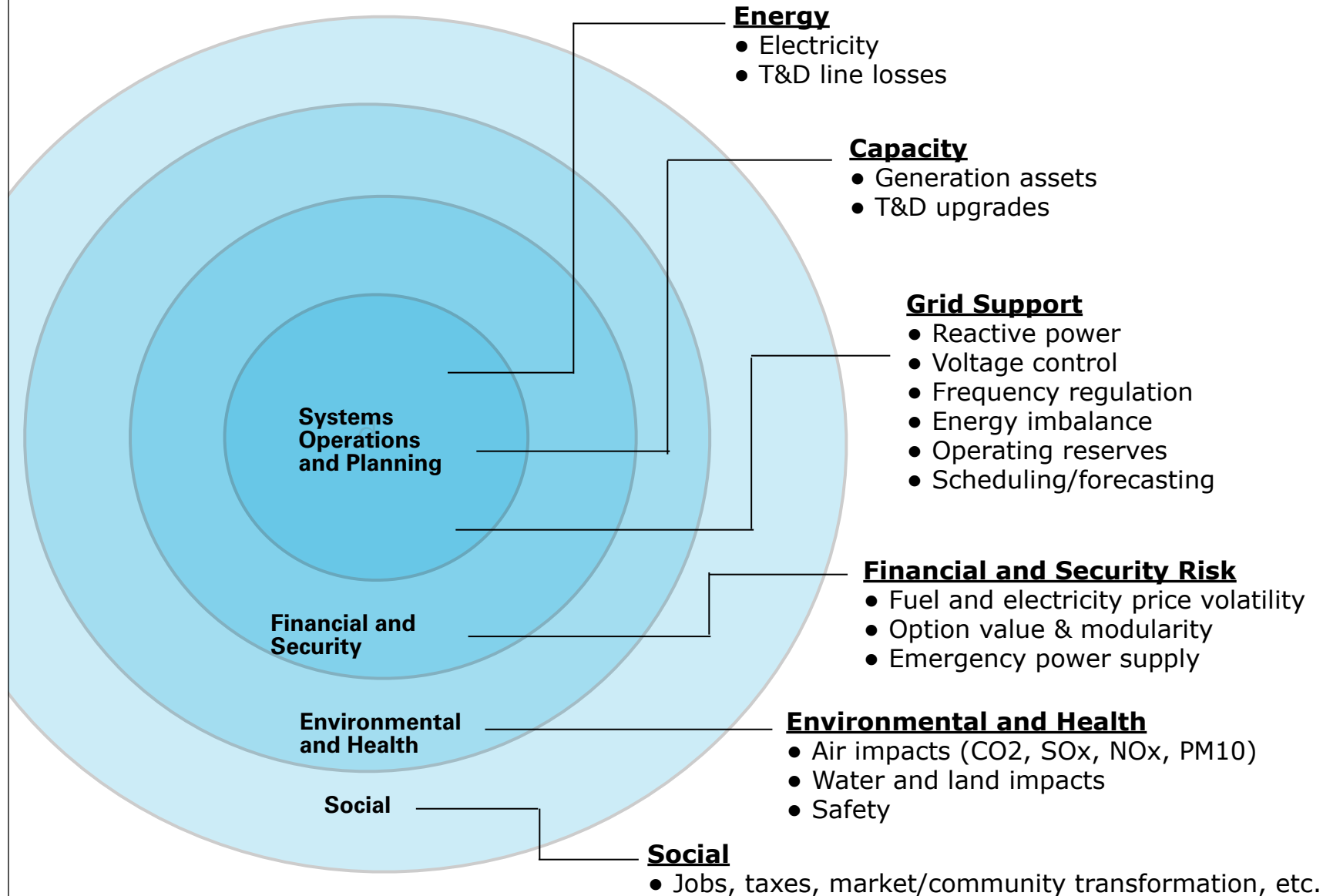
RMI REVIEWED ~30 STUDIES OF THE COSTS AND VALUES OF DISTRIBUTED RESOURCES



MOST STUDIES HAVE LOOKED AT LOW TO MEDIUM PENETRATION AND INDIVIDUAL DISTRIBUTION CIRCUITS



THERE ARE MANY SOURCES OF COST AND VALUE THAT SHOULD BE CONSIDERED, BUT USUALLY ONLY A FEW ARE



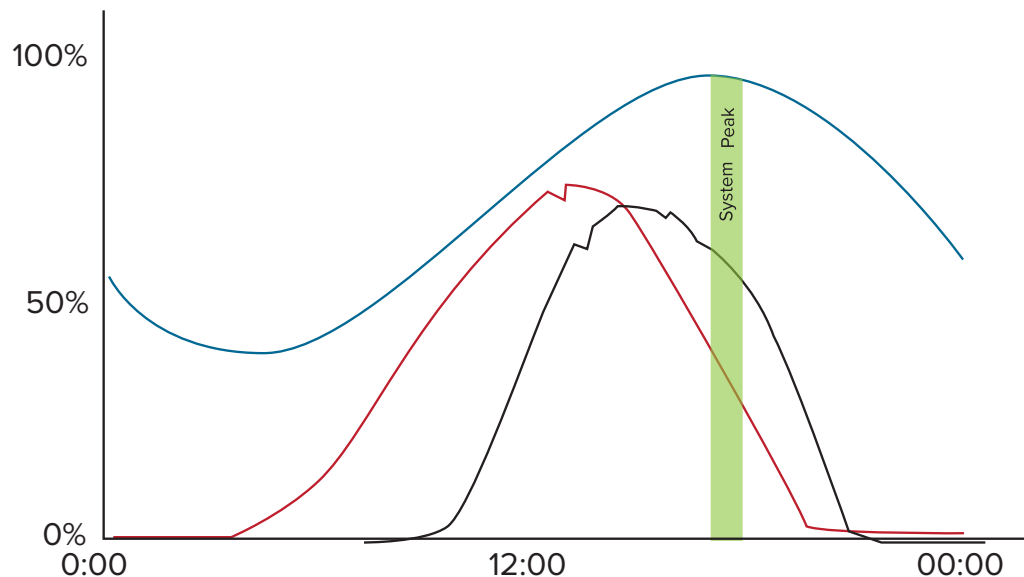
DISTRIBUTED RESOURCES CAN PROVIDE VALUE AT THE “RIGHT PLACE, RIGHT TIME”

- Costs and benefits are highly variable and non-linear in nature
- Dependent on the coincidence of DG production to the needs of the rest of the system

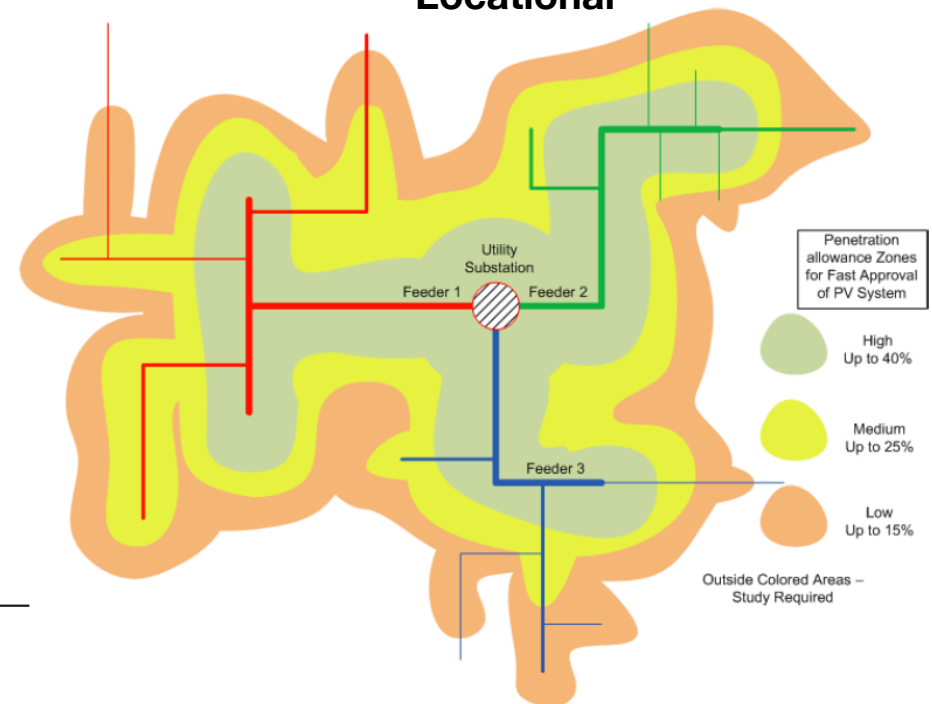
Factors that affect value:

- flexibility
- predictability
- controllability
- timing
- location

Temporal

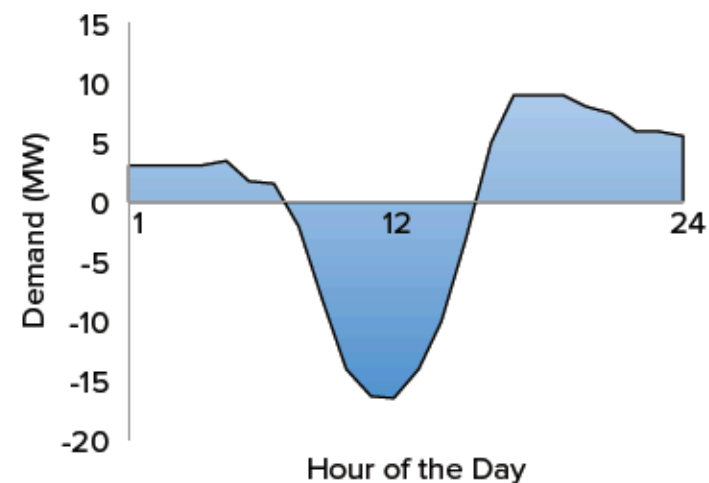
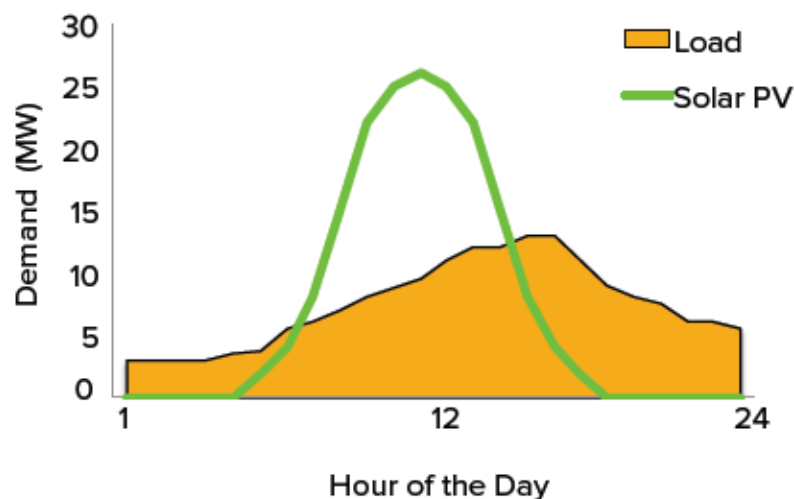


Locational



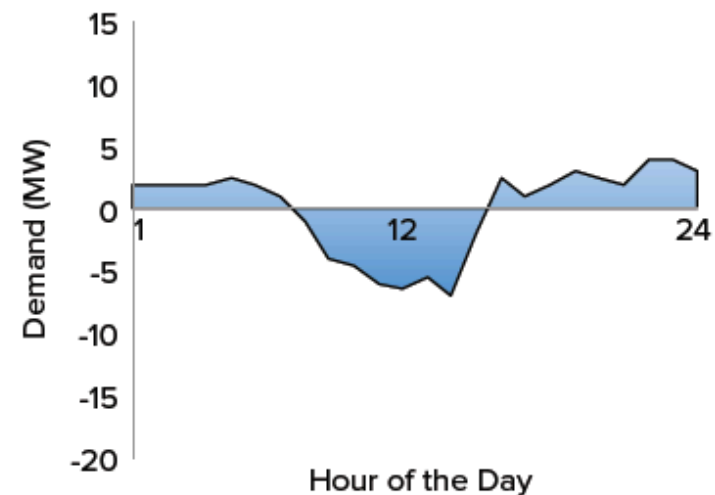
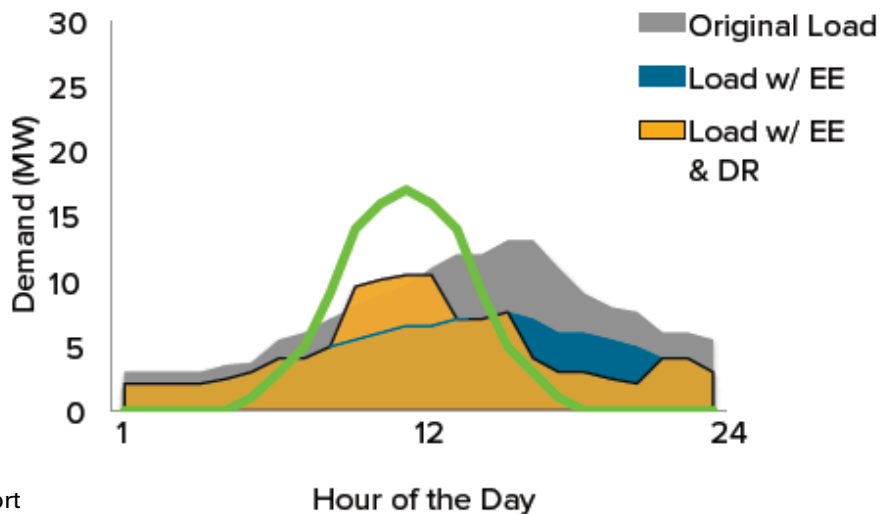
WITH THE RIGHT TECHNOLOGY AND PRICING SIGNALS, COST TO THE SYSTEM CAN BE MINIMIZED AND VALUE MAXIMIZED

**Solar PV
25 MW**



**Energy
Efficiency,
Demand
Response,
then Solar PV**

**Peak grid use
10 MW**



KEY ISSUES THAT ARISE

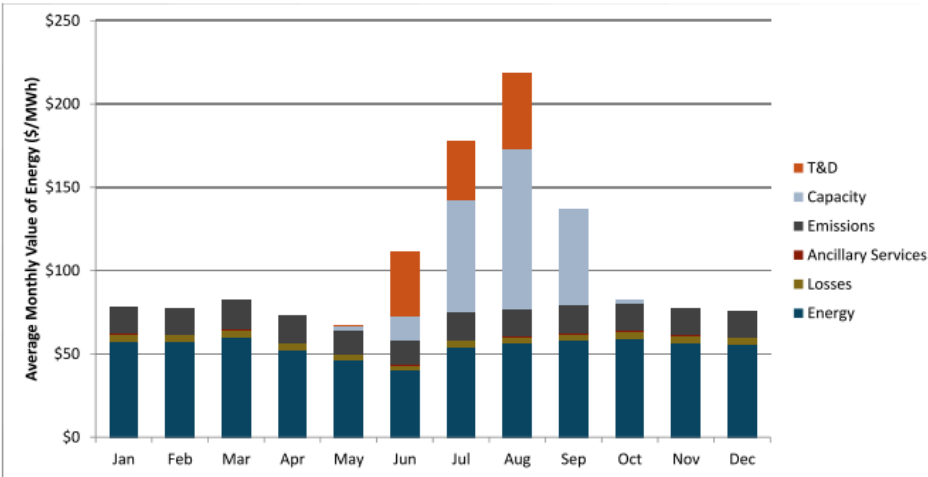
- What grid services do distributed resources require, and which can they provide?
- What is the total cost/value that could be captured?
- How might costs/values change with increasing penetration?
- What about location and timing?
- What kinds of pricing mechanisms can most accurately reflect that value?

Spotlight: Interesting Goings-On

LEADING MODELS HAVE MADE PROGRESS, BUT THERE IS A NEED TO EXPLORE COSTS & VALUES OUTSIDE SYSTEM OPERATIONS & PLANNING

E3 Model

Figure 2. Average monthly avoided cost in CZ13 in 2017



CPR Model

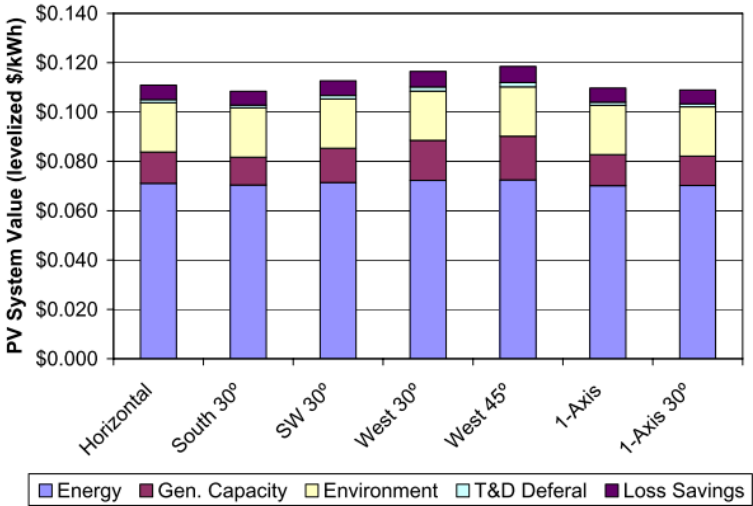
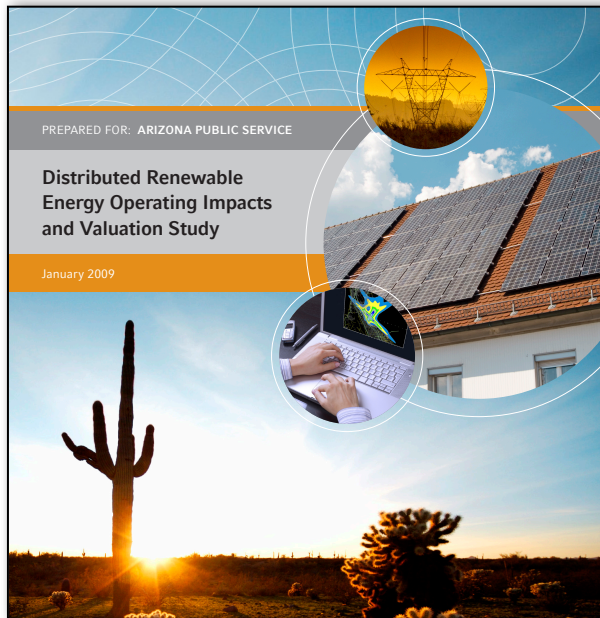


Figure 16. Levelized value by PV configuration (\$/kWh).

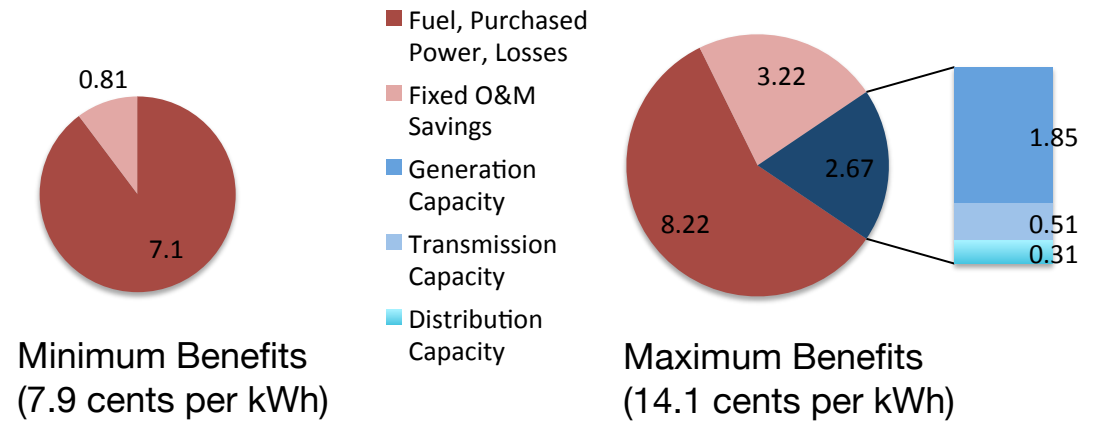
Degree that Cost/Value is Adequately Addressed

Cost/Value Category	E3	CPR
System Operations (avoided electricity, T&D line losses)		
System Planning (generation capacity, T&D capacity)		
Grid Support Services (DG provision and requirements for ancillary services)		
Financial and Security (fuel price volatility and resilience)		
Environmental (air, water, and land impacts)		
Social (program costs, job creation, etc)		

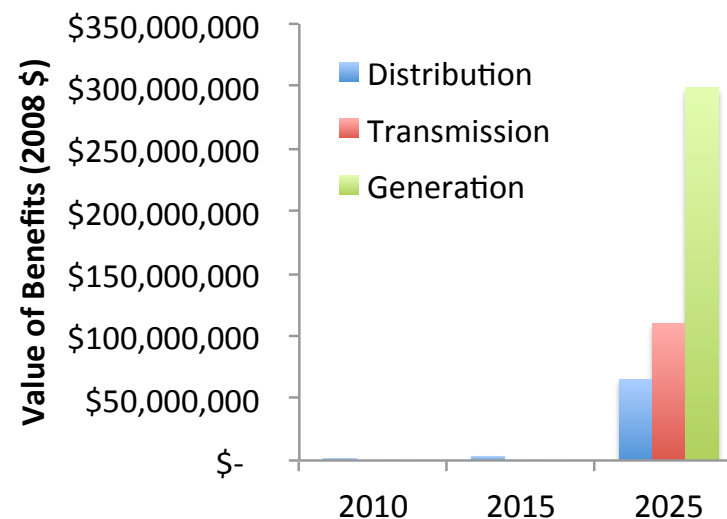
ARIZONA PUBLIC SERVICE: CHANGING VALUE OVER TIME



Total Benefits from Distributed Solar in 2025 (cents/kWh)



Capacity Benefits



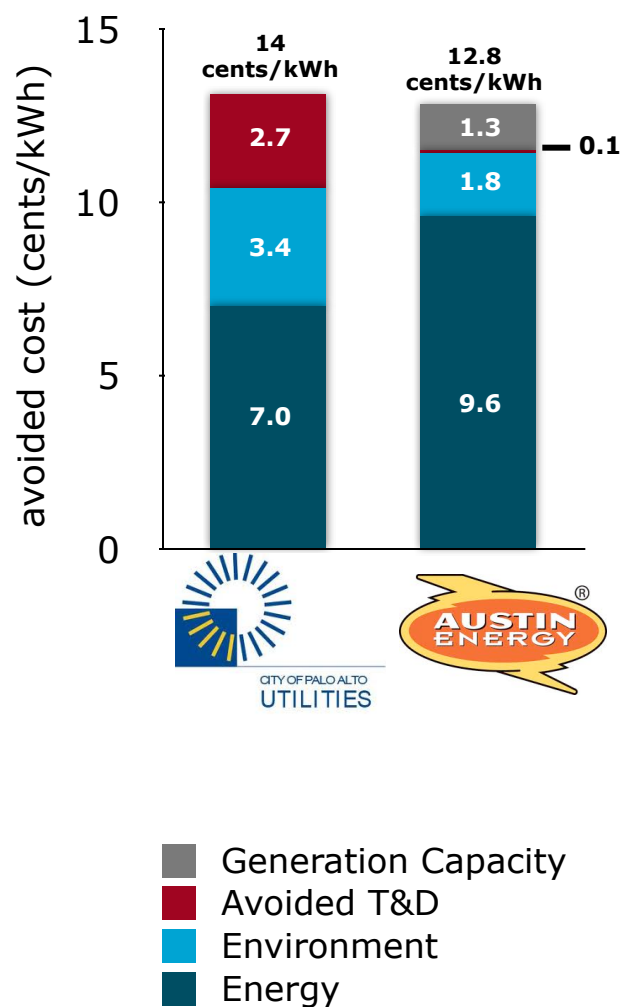
NREL: WIDE RANGE OF VALUES BASED ON KEY DRIVERS

PV Values		Customer/ Participant (cents/kWh)	Utility/ Ratepayers (cents/kWh)	Society (cents/kWh)	Net (cents/kWh)	Value Drivers
Benefits	Central Power Generation Cost		3.2 - 9.7		3.2 - 9.7	Gas price, heat rate
	Central Power Capacity Cost		1.1 - 10.8		1.1 - 10.8	ELCC, gas turbine capex, life adjustment
	T&D Costs		0.1 - 10.0		0.1 - 10.0	Location, growth, climate
	System Losses		0.5 - 4.3		0.5 - 4.3	Location, time period, other benefits
	Ancillary Services		0 - 1.5		0 - 1.5	Ancillary service prices, voltage support
	System Resiliency		Low		Low	Quantification methodology unclear
	Hedge Value		0 - 0.9		0 - 0.9	Gas price forecasts, futures, heat rate
	Market Price Impacts/Elasticity		Low		Low	Quantification methodology unclear
	Customer Price Protection	0.5 - 1.0			0.5 - 1.0	Calculation method
	Customer Reliability	Low			Low	Quantification methodology unclear
	Criteria Pollutant Emissions			0.02 - 2.0	0.02 - 2.0	Market value of emissions
	Greenhouse Gas Emissions			0.002 - 4.2	0.002 - 4.2	Reduction costs, market value, discount rate
	Implicit Value of PV			0 - 2.0	0 - 2.0	Customer willingness to pay premium
Costs	Equipment and Installation	(47) - (19)			(47) - (19)	Size, location
	PV O&M Expenses	(0.15) - (0.05)			(0.15) - (0.05)	Type of system
	Benefits Overhead		(0.2) - (0.1)		(0.2) - (0.1)	Infrastructure and administration costs
Transfers	PV Owner Electricity Bill	1.1 - 33.0	(33.0) - (1.1)		-	Customer type, rate structures, load profile
	Federal Incentives	1.58 - 7.95		(7.95) - (1.58)	-	Customer type, size, cap
	State Incentives	0 - 17.8		(17.8) - 0	-	State, customer type, size, production, cap
Shareholder Total		(43.97) - 40.7	(28.3) - 36.0	(25.7) - 6.6	(41.9) - 27.3	

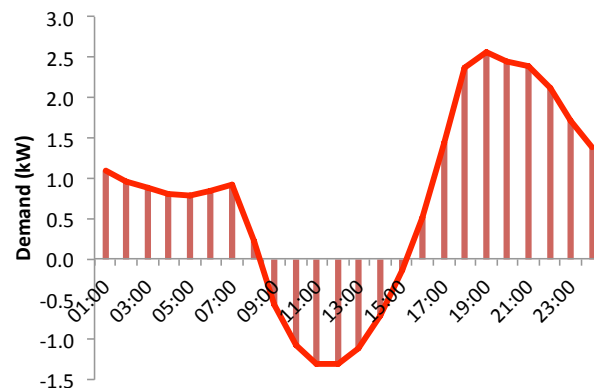


UTILITIES ARE ACTIVELY EXPLORING ALTERNATIVE PRICING MODELS TO REFLECT THE COSTS AND VALUES OF DISTRIBUTED RESOURCES

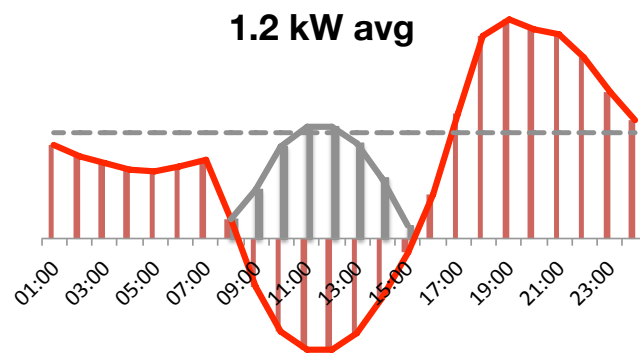
Solar Value Estimate



Residential Net Metered Solar Customer



Residential Network Use Charge



KEY TAKEAWAYS

- Distributed resources can incur cost or provide value to the electricity system
- It's critical to understand and adequately calculate the magnitude and key drivers of those costs and values; such an assessment provides the foundation for pricing and business model design
- Price signals and incentives could direct distributed resource investment for greatest system benefit and uncover new sources of value
- These issues will become increasingly important as more investment is made outside of the utility's control
- There will always be tension between rate simplicity, the need to support energy efficiency and customer generation, and the need for accurately allocating benefits and costs

Rocky Mountain Institute
www.rmi.org

Lena Hansen
lhansen@rmi.org



Rocky Mountain Institute